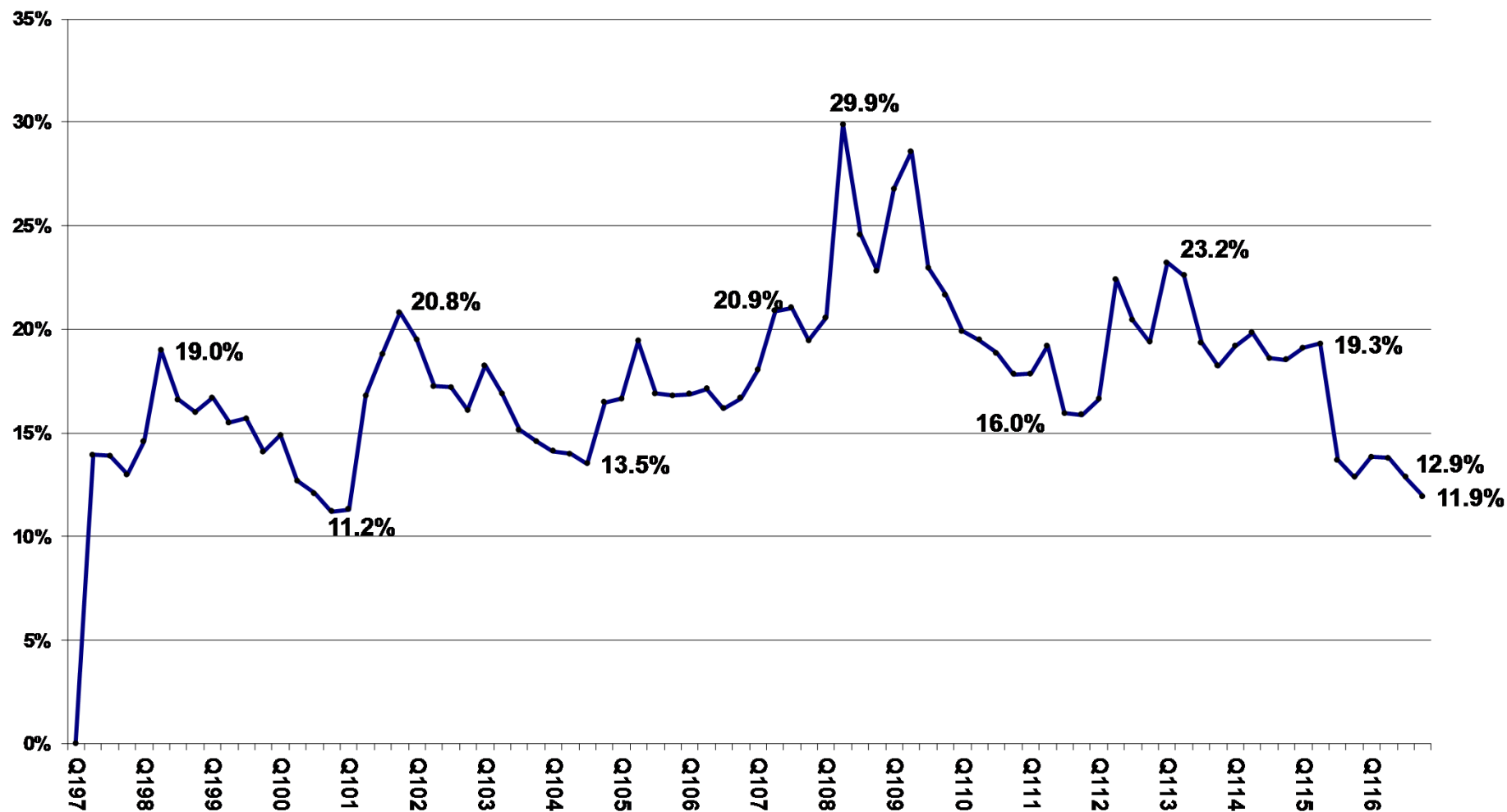


# NON - GAAP % SGA

## SG&A AS PERCENTAGE OF TOTAL REVENUE



**Equivalent GAAP Data: Q316: 17.6%**  
**Reconciliation of GAAP Data can be found in Quarterly Press Release**